

its of the nation. We feel sure that the proper set of figures will tell the trained statistician what percentage of American housewives have entirely abandoned baking, and what percentage still prepare their own cakes and pies, even while relying on the baker for the daily bread supply. Figures too, will reveal how many mix their own mayonnaise and other salad dressings and how many bring home these essentials of epicurean living from the corner grocery or delicatessen shop.

If the oil producers and refiners, either individually or through their trade associations, will avail themselves of the controlling facts and figures of their trade, which figures are surely available through the Departments of Commerce and Agriculture and through many published buying-habit surveys, they will be able so to plan and develop their businesses, individually, collectively, or both, that they can be bravely independent of tariffs and other legislative acts, secure in the knowledge that they command their commercial fates and fortunes.

### Manila Copra Cable

According to a cable from Trade Commissioner Howard at Manila, on March 20, copra prices declined throughout February and well into March. Production of copra was about fifty percent of the same period of last year and arrivals continued to be very low. Receipts at Manila to March 18th were 96,083 bags, at Cebu to March 14th 93,654 bags. The leaf miner pest situation is still critical in the districts affected, as the pest has been carried by the winds into new territory despite efforts to establish a deadline.

### Weihman Heads Oil Trades

Clifford T. Weihman, of the Smith-Weihman Co., Inc., was elected president of the Oil Trades Association of New York at the annual election on March 27. A. A. Hoffman was elected vice-president and Philip C. Meon, treasurer, while J. C. Smith was re-elected secretary. The new directors, in addition to the officers, ex-officio, are Albert J. Squier, R. E. E. Hood, Wm. L. Koburger, George Suraud, William Stewart Williams, Edwin Stern and C. Rogers Brown. Thirty-five new members were elected to the association during the year. Following the reports of officers and other general business, Philip C. Meon, the retiring president, thanked the officers and com-

mittees for their untiring support, and after inducting Mr. Weihman into office, pledged his best efforts to make the new administration an unqualified success.

The production of palm oil in Java during November amounted to 2,180,548 kilos, and the production from January to November was 24,364,052 kilos. The production of palm kernels for November amounted to 425,053 kilos, making a total of 4,793,291 kilos produced from January to November. *U. S. Dept. of Commerce.*

A report from Consul General Osborne at Stockholm, Sweden, states that increased imports of vegetable oils indicated a continued expansion in Swedish margarine industry. Except for soya beans which registered a slight increase there was a marked decline in the volume of oilseeds imports.

Wesson Oil and Snowdrift Company reports a consolidated net income for the quarter ended November 30 of \$758,177, equal after cumulative convertible dividends to 60c a share on 600,000 common shares.

### Foreign Trade Opportunities

The Bureau of Foreign and Domestic Commerce of the Department of Commerce announces that its representatives in all parts of the world have forwarded the following trade inquiries of interest to our readers. In writing the Bureau in reference to any of these inquiries please mention that you saw it in *Oil & Fat Industries.*

No.	Location	Material	Purchase or Agency
43876	Egypt	Oils	Both
43788	Germany	Nut Oils	Purchase
44111	Colombia	Lard	Agency
43916	Canada	Coconut Oil	Both
44009	Canada	Edible Oils	Purchase
43989	Chile	Edible Oils	Agency
44222	England	Greases	Purchase
44157	England	Tallow	Purchase
44339	Ecuador	Lard & Shorten'g	Agency
44334	Germany	Soap Oils	Purchase
44330	Italy	Wool Grease	Agency
44340	Austria	Cooking Fats	Either